#### RELEVANT EXPERIENCE

### OGILVY, CREATIVE DIRECTOR

2019 -

- Leading multiple federal and commercial accounts. Clients include FEMA, National Science Foundation, USAID, and CDC.
- Responsible for over \$250M in NB awards in 2020-2021

## **DELOITTE DIGITAL, SENIOR ART DIRECTOR**

2016 - 2019

- Managed and mentored a 15+ person team of visual and UI/UX designers while delivering digital
  solutions to federal and commercial clients. Projects included: mobile and web applications/products,
  digital and print advertisements, messaging and brand development, user research, high fidelity UX
  design
- Directed brand management, PR, media relations, corporate positioning, product launches, advertising, sales collateral, and tradeshow marketing
- Led market launches of several new large-scale web/mobile products. Identified opportunities, researched new product possibilities, and collaborated with engineering team for first-class solutions
- Led new commercial business development effort which included client-facing pitches, product creation and final contract negotiations
- Designed and instituted a world-class wayfinding and environmental graphic system which was implemented in over 20 international airports

#### CAPITAL ONE FINANCIAL, CREATIVE DIRECTOR

2014 - 2016

- Expanded Facebook followers from 8MM to 22MM, launched Instagram account and earned 25,000
  organic followers in my tenure, was one of the first five advertisers on Instagram, and improved positive
  sentiment by ~80% across all accounts in two years. Consistently delivered goal-surpassing results and
  ensured complete product-owner satisfaction
- Managed and built creative for seven unique brand voices under the COF umbrella. Post schedule ranged from 10-30 posts per week across all channels. Managed a deadline-driven schedule which included an always-on, social listening and response team
- Developed well-conceived innovative creative work that implemented the overall strategy while overseeing an annual spend of ~5MM annually
- Large campaigns consisted of the official sponsorship of the NCAA Final Four tournament, the iHeart Radio concert tour, title sponsorships of major college athletic teams, the Washington Capitals and Wizards teams, The ESPYS awards show and various other seasonal events
- Other job responsibilities included analytical measurement and tracking, creating and setting up
  relationships with various stock houses and vendors, relevant content creation through real-time social
  listening and engagement with customers on all social platforms

## **EXPERIENCE PRIOR TO 2014**

USA Today, Creative Director (2012 - 2014) Volkswagen, Web Designer (2010-2012) Ogilvy & Mather, Graphic Designer (2005-2010) The Discovery Channel, Senior Graphic Designer (2003-2005) Arnold Worldwide, Senior Graphic Designer (2000-2003)

# **EDUCATION**

Savannah College of Art and Design, Savannah, Georgia Bachelor of Fine Arts, Major in Graphic Design, Minor in Photography

## SKILL SET

Cross Channel Art Direction, Media Planning, Typography & Layout Principles, Color Theory, Print Production, Responsive Web Design & Development, User Experience, Human Centered Design, UI / UX, Marketing & Brand Strategy, Motion Video Production & Editing, HTML, CSS, Brand Guidelines Adobe Creative Suite, Photoshop, Illustrator, InDesign, Sketch, InVision, Principle